

# Request for Quotation – Regulatory Advisory Support for Development of Net Neutrality Policy: Electronic Communications Sector Released – 21 April, 2017

This Request for Quotation (**RFQ**) for the supply of Services is issued by the Regulatory Authority of Bermuda (the "Authority").

This document comprises the following parts:

Part A: RFQ Overview
Part B: RFQ Information
Part C: Contract Information
Part D: Conditions of Quotation

Part E: Quotation Form

## Part A: RFQ Overview

The nature of the services to be provided (the "Services") is set out in Sections 1 and 2 of Part C.

Details about how to submit an offer to supply the Services set forth in this RFQ ("Quotation") are set out in Section 2 of Part B.

Conditions of Quotation: Please read the Conditions of Quotation in Part D before submitting a Quotation. The RFQ Information in Part B also forms part of the Conditions of Quotation. The Conditions of Quotation are the conditions upon which the Authority is prepared to receive and evaluate Quotations. Failure to strictly observe these conditions may result in a Quotation being rejected without evaluation.

**Quotation Form:** The Quotation Form in Part D is a required form that must be completed. Do not separate the Quotation Form from this RFQ

document. A Quotation is likely to be rejected if the Quotation Form is not used. A Quotation must contain (or be accompanied by) all the information and details required by this RFQ.

Terms and Condition of Contract: Please provide your standard terms and conditions that apply to contracts for the supply of the Services as an attachment to the Quotation Form. Please note that the Authority reserves the right to negotiate such terms and conditions to meet the Authority's specific needs.

Enquires and requests for further information about this RFQ should be directed to the following:

Contact: Michael Wells

Telephone: 1 441 405 6000

Email: rfq@rab.bm

## Part B: RFQ Information

1.	Closing date and time for submitting a Quotation:	The closing date and time for submitting a Quotation is 19 <sup>th</sup> May 2017 by 4pm AST.
2.	Method of submitting a Quotation:	A Quotation must be submitted via email to <a href="mailto:rfq@rab.bm">rfq@rab.bm</a> with the subject "Regulatory Advisory Support for Development of Net Neutrality Rules: Electronic Communications Sector".
3.	Status of Quotation:	A Quotation submitted by a prospective supplier in response to this RFQ constitutes an offer by the prospective supplier to supply the Services. The Authority may then proceed to negotiate an agreement for the

provision of the Services.



4. Information to be provided by suppliers as part of Quotation:

All relevant information to support the supplier establishing its skills and credentials, as per the defined Services.

Prospective suppliers should also include an attachment to the Quotation Form (Appendix 1) setting forth the prospective supplier's applicable terms and conditions of contract, including warranty terms.

5. Evaluation criteria:

The Authority in its evaluation of Quotations will take all relevant factors into consideration, including value for money and ongoing costs, to achieve the best outcome for the Authority. In evaluating Quotations, the Authority may take into consideration factors including, but not limited to: price; experience; previous performance; capability; safety performance; and conformity with the requirements of this RFQ and relevant Authority policies.

6. Notification of outcome:

It is anticipated that a successful supplier will be notified in writing of the outcome of the RFQ process by 16<sup>th</sup> June 2017.

Unsuccessful suppliers will be notified at the conclusion of the procurement process.

# Part C: Contract Information

1. Services to be supplied:

The Authority, pursuant to section 69 (2) (a) of the Regulatory Authority Act 2011, may initiate a public consultation on its own initiative.

There is a requirement for specialist consultancy for development of this initiative. The deliverables include:

- 1. A technical assessment of current network practices (including both fixed and mobile).
- 2. Formulate a cohesive approach to net neutrality, for public consultation.
- 3. Drafting of:
  - i. Consultation Document
  - ii. Review of responses
  - iii. Issuance of draft decision
  - iv. Review responses to draft decision
  - v. Drafting of Final Decision, Order & General Determination

2. Specifications applicable to the Services to be supplied:

The supplier will be expected to supply the above services on the basis of:

- an agreed retainer type basis with 'on call' accessibility by the Authority to the supplier for support, for the service to be supplied above.
- (ii) With regard to the deliverables specified in section 1 above, support and advice will also be required by the Authority on a project basis, with the scope and cost of each project being specified and agreed by the Authority and the supplier on a project-by-project basis. The Authority anticipates that the details of these projects will



be specified via call down time procured under retainer detailed in (i) above.

(iii) The successful respondent shall have proven telecommunications legal experience and expertise particularly in Net Neutrality policy.

For this RFQ, it is expected the supplier will quote for Services on the basis of providing all requirements above. The Authority expects the Quote to include a maximum call down of 30 hours per week. Any subsequent increase in call down time will be negotiated with the supplier.

The Authority is able to clarify any aspects of this RFQ via email or telephone.

3. Delivery date for the Services:

Delivery date for the Provision of the Services will commence on 23<sup>rd</sup> June 2017.

4. Location for delivery of the Services:

The Services are to be provided to:

The Regulatory Authority of Bermuda

1<sup>st</sup> Floor, Craig Appin House 8 Wesley Street Hamilton, HM 11

Bermuda

5. The Authority's address details:

Same as section 4 above.

## Part D: Conditions of Quotation

### 1 Conditions of Quotation

The conditions of quotation (**Conditions of Quotation**) comprise Part B and Part D of this RFQ.

## 2 Communications

A prospective supplier must direct all communications and enquiries concerning this RFQ to the Contact named in Part A.

Unauthorised communication by a prospective supplier with any other employee or agent of the Authority may lead to a Quotation being rejected.

## 3 Agreement to be bound

By lodging a Quotation, a prospective supplier agrees to be bound by the Conditions of Quotation.

#### 4 Use of RFQ and information restricted

This RFQ, and any information provided by the Authority to a prospective supplier as part of the RFQ process, remain the property of the Authority, and

may only be used by a prospective supplier to prepare a Quotation in response to this RFQ.

## 5 Status of RFQ representation

No representation made by or on behalf of the Authority during the RFQ process binds the Authority unless the representation is subsequently included as part of a formal contract.

## 6 Confidentiality

A prospective supplier who submits a Quotation must keep the information in its Quotation confidential. Nothing in this clause prevents a prospective supplier from disclosing information in its Quotation: that is available to the public generally otherwise than as a result of a breach of this clause 6 by the prospective supplier; if the disclosure of the Quotation is required by law; or if the disclosure is to the prospective supplier's professional advisers or lenders.

Prospective suppliers should be aware that any information that submitted to the Authority, including via the Quotation process, may be subject to public



disclosure pursuant to the Public Access to Information Act 2010.

## 7 Quotations become property of the Authority

All Quotations become the property of the Authority on submission.

#### 8 Reservations

The Authority reserves the right at its absolute discretion to do any of the following things;

- (a) to discontinue or suspend the RFQ process; to extend the closing date and time in Section 1 of Part B; and to amend this RFQ;
- (b) to negotiate with any prospective supplier submitting a Quotation;
- (c) to determine the number of organisations with whom it will contract.

The Authority is not bound to accept the lowest, or any, Quotation submitted.

#### 9 Content and format of Quotations

Quotations must include all the information listed in Section 4 of Part B, including Appendix 1.

A Quotation must be prepared using the Quotation Form in Part E.

#### 10 Joint Quotations

Suppliers may submit a Quotation to jointly provide the Services with one or more other prospective suppliers. Prospective suppliers should include all relevant information of all applicable prospective suppliers in such 'Joint Quotation', with the respective price offer for each supplier, in addition to the information required as detailed in Part E.

## 11 Alternative offers

Suppliers may submit an alternative proposal if it is clearly identified as an 'Alternative Offer' wherever it fails to comply with this RFQ.

A prospective supplier who submits a Quotation which meets the requirements in this RFQ in an alternative and practical manner, taking into account the totality of those requirements, must include any

supplementary material, together with the associated price, which demonstrates, in detail, that the Alternative Offer will fully achieve all the requirements.

The Authority reserves the right either to consider Alternative Offers on their merits or not to consider them further.

#### 12 Monetary amounts

All monetary amounts must be expressed in **US Dollars**.

## 13 Preparation of Quotation

The Authority will neither be responsible, nor pay, for any cost, expense or loss, which may be incurred by any person in connection with the preparation or presentation of a Quotation.

## 14 Exclusion of liability

The Authority is not liable for any error or omission in this RFQ.

## 15 Validity

A Quotation constitutes an unalterable offer by the prospective supplier to the Authority. A Quotation must remain valid and open to be accepted for at least 60 business days from the later of the date of submission and date specified in Section 1 of Part B, or as extended under clause 8.

## 16 Submission of Quotations

A Quotation must be submitted by the closing time and date specified in Section 1 (Part B) of the RFQ Information Table, or as extended under clause 8, and in the manner specified in Section 2 (Part B) of the RFQ Information Table.

Submission by email will be at the sole risk of the prospective supplier. A Quotation may be rejected if it contains a virus, worm or other defect, or if the Quotation does not comply with any format, size or other requirements stated in Section 2 of the RFQ Information Table.

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Part E: Quotation For	m			
To: The Regulatory Authority	of Bermuda			
I/We:				
	(the Supplier)			
(insert name)				
hereby offer to supply to the A conditions set forth in this RFQ.		specified in the	nis RFQ) in acco	rdance with the terms and
Price:				
The price offered (the "Price") is	s:			
\$				
(insert offered price)				
The Supplier's details for the se	rvice of Notices will be	as follows:		
Address:				
Email:				
Contact person or position	:			
(insert details, use BLOCK LETTERS	)			
I/We confirm the following supp	lementary documentation	on has been s	ubmitted with this	offer:
Information / Document De	No. of pages			
I/We declare that:				
<ul><li>(a) the Conditions of Quotati</li><li>(c) the information and partic</li></ul>		of this offer ar	e accurate and co	rrect.
Dated:				
(insert date)				
Supplier Signature				
Signed by the Supplier:		_		
Signature: →		Signature: →		
*Print name and office held:		*Print name and office		

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